

Stockton on Tees Scrutiny Committee Chamber of Commerce/ DIT Presentation

Julie Underwood – International Trade Director

Rachel Anderson – Assistant Director of Policy



North East England
Chamber of Commerce

The DIT Tees Valley Team – Role and Remit



Stephen Muir
Lead International Trade Adviser



Chris Simpson



Chris Jewitt



Jonathan Gamblin



Manuel Fantin

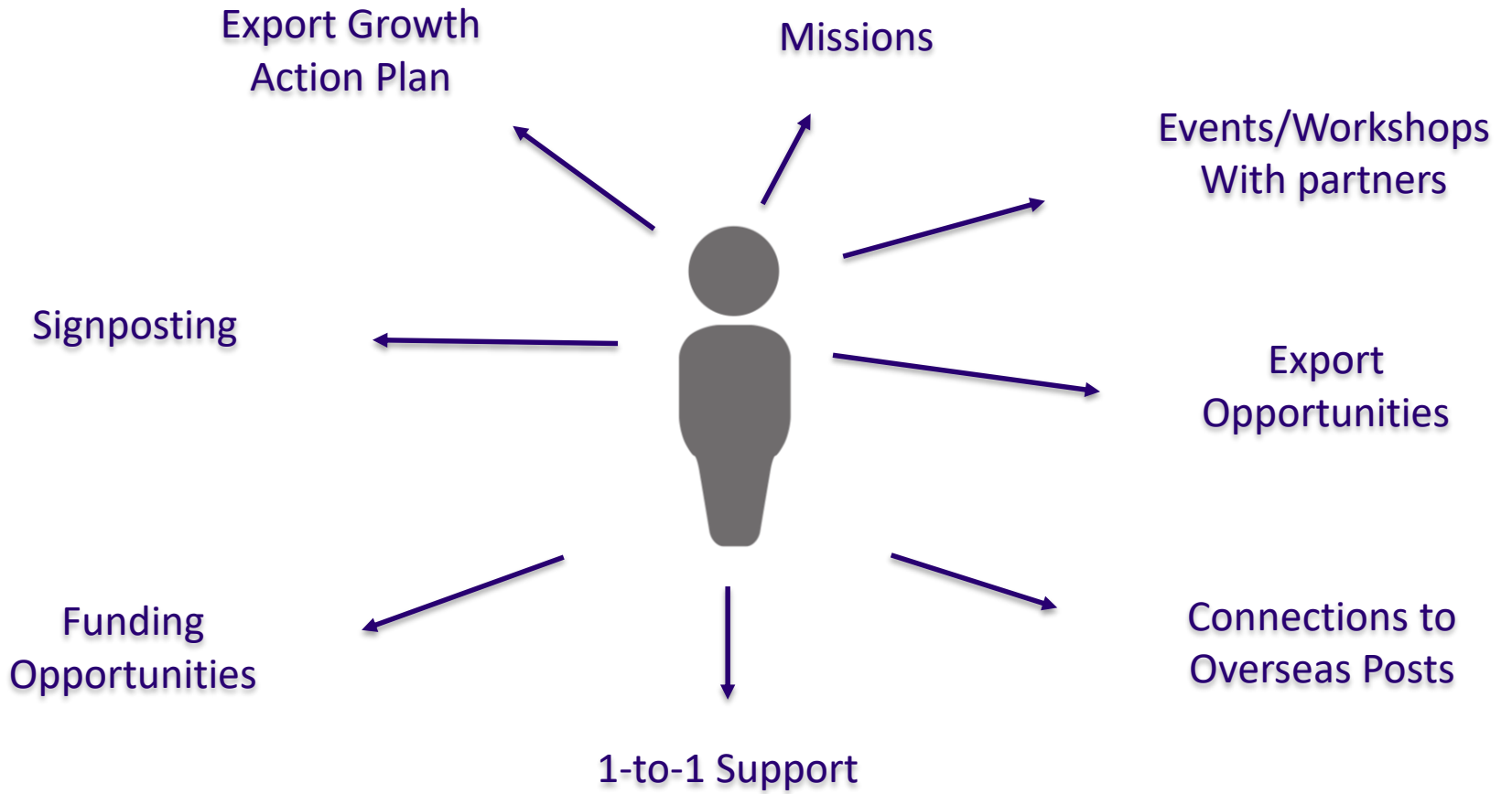


Maria Dotsch



Sue Beverley

International Trade Adviser's



From Teesside to Taipei

From Stockton to Singapore



North East England
Chamber of Commerce

Engagement with Stockton Businesses - 2019



**Working with 146
unique businesses**



**68 Stockton based businesses
attended events since April 2019**

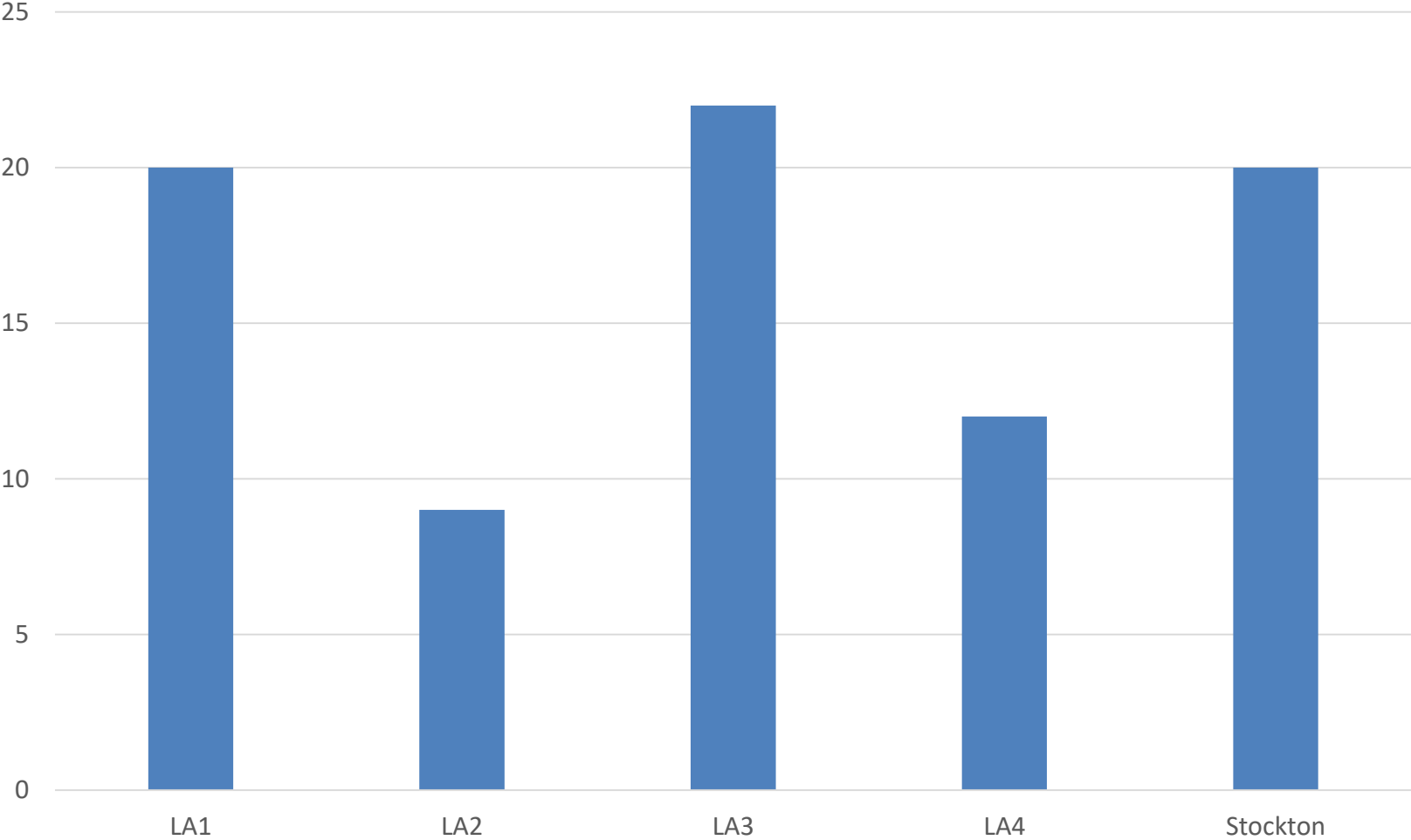


528 interactions

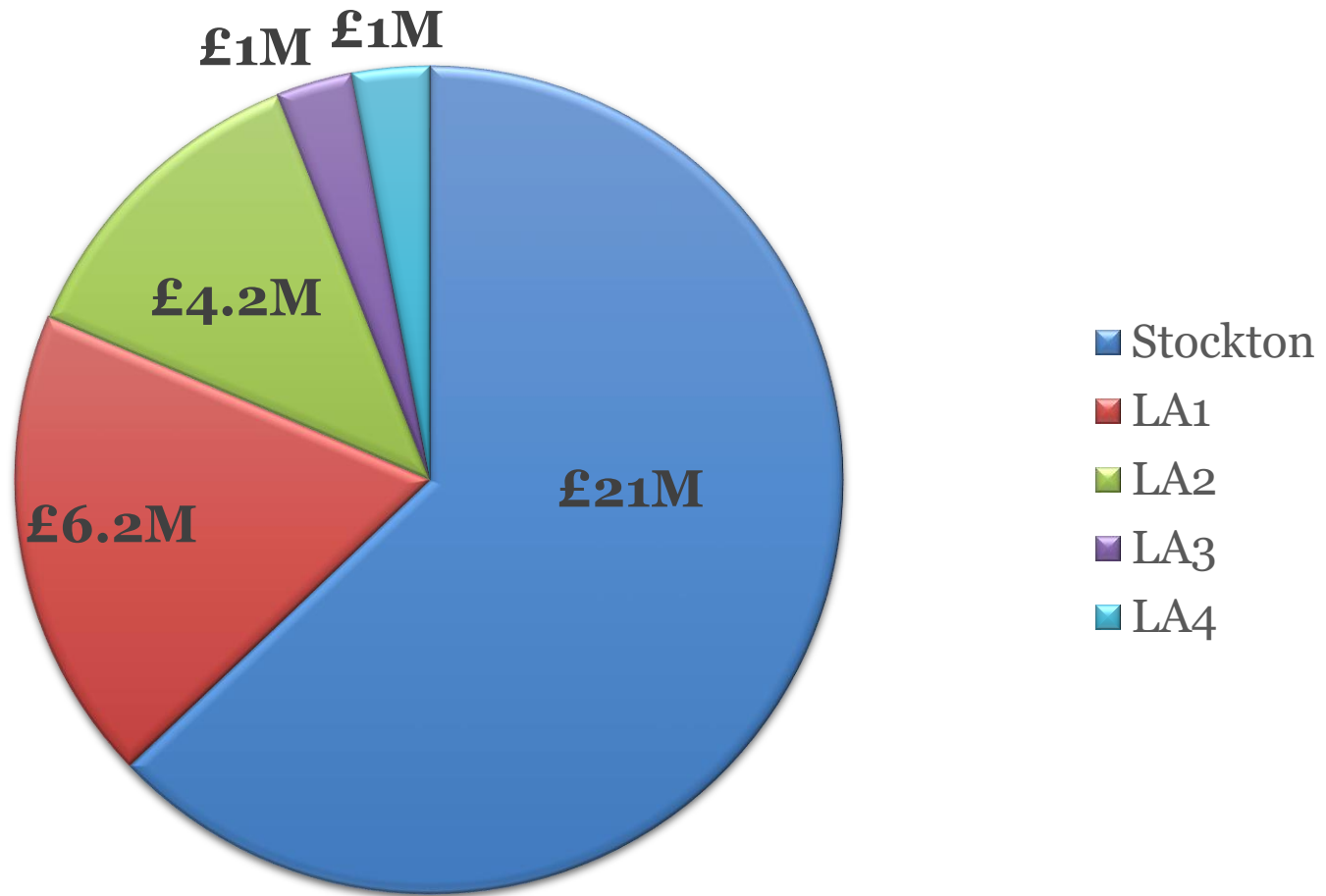


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Funding Applications by Area



Business Wins



Export Champions



Partnership Working with the Council

- **Joint Team meetings with Business and Enterprise Team**
- **Joint Promotion of Support and Services**
- **Hosted the Exporting is Great Hub on Stockton High Street**
- **Business Clinics - initiative for the future**



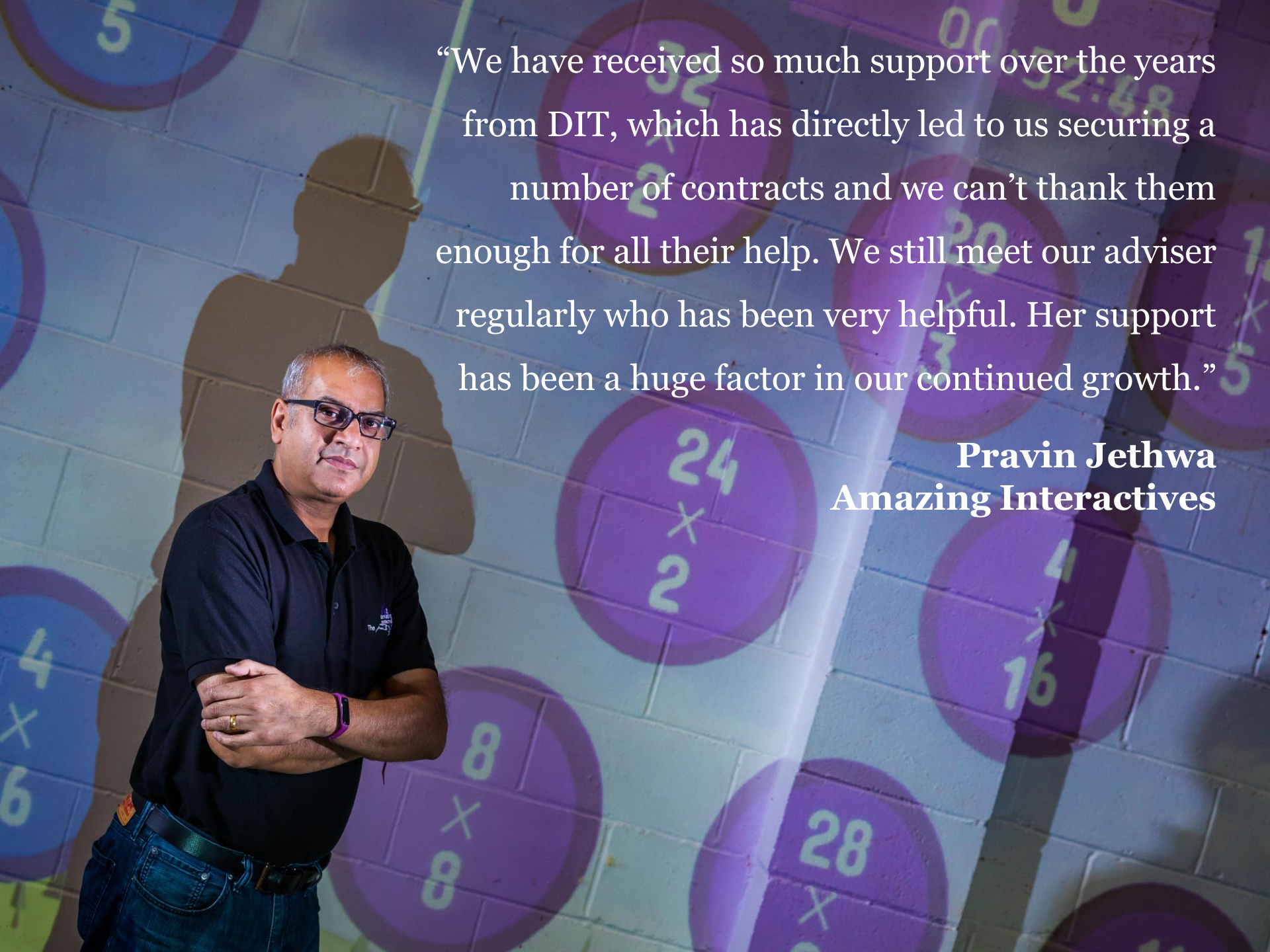
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Partnership Working

Events held/supported in Stockton in the FY 2019/20:

- **26.09.20 – How to Succeed at International Trade Exhibitions: Prismatic House, Stockton**
- **28.11.20 – Celebrating Export Success in the Tees Valley, in partnership with Tees Valley Business Club at Wynyard Hall**
- **22.10.20- Business and Education a Partnership for Growth, in partnership with Stockton Riverside College and Tees Valley Logistics Academy at Stockton Riverside College**



A man with glasses and a black polo shirt stands with his arms crossed in front of a wall. The wall is covered in large, colorful circles containing mathematical equations. The equations include 5 , 32×2 , 20×3 , 4×4 , 16 , 8×8 , and $28 \times$. The man's shadow is cast on the wall behind him.

“We have received so much support over the years from DIT, which has directly led to us securing a number of contracts and we can’t thank them enough for all their help. We still meet our adviser regularly who has been very helpful. Her support has been a huge factor in our continued growth.”

Pravin Jethwa
Amazing Interactives

North East England Chamber of Commerce

- Established in 1815 and operated continuously (Stockton Chamber formed 1862)
- Approximately 3000 members region wide
- The only regional Chamber of Commerce, funded by member subscriptions
- Services to Members include – Events, Commercial Services, Policy and International Trade
- Run the Department of International Trade contract for the North East



Tees Valley

- Office in Middlesbrough
- Area Meetings take place in all Local Authority Areas to inform members and receive their views
- A team of Membership Advisors on the ground meeting regularly with members
- Policy Team Activity – Including Education and Skills, Energy, Transport
- Represent the Business Organisations on the TVCA Board with “Enhanced Observer” status
- There to represent the views of Members



Specific Engagement with Stockton

- Meet with Chief Executive on a quarterly basis
- Run the Stockton Business Forum in partnership with the Council
- Give assistance on Awards presentations etc
- Provided assistance with Inward Investment Enquiries (when asked)
- Specific responses to consultations
- Statutory Consultees in the Budget process each year
- Offered support on specific projects (e.g. Hilton)



What could improve?

- Not a huge amount – generally good
- The Team can tend to keep things to themselves
- Must be more opportunity to collaborate on inward investment
- Need to improve Stockton Business Forum



Relationship with Other Local Authorities

- Regular contact is more patchy but all willing
- More involved in other areas on specific projects e.g. Towns Fund
- Resources can be an issue
- Different models mean different engagement e.g. Sit on the Board of Business Durham



Questions?

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- Julie Underwood – Julie.underwood@neechamber.co.uk

